# Media Kit 2020



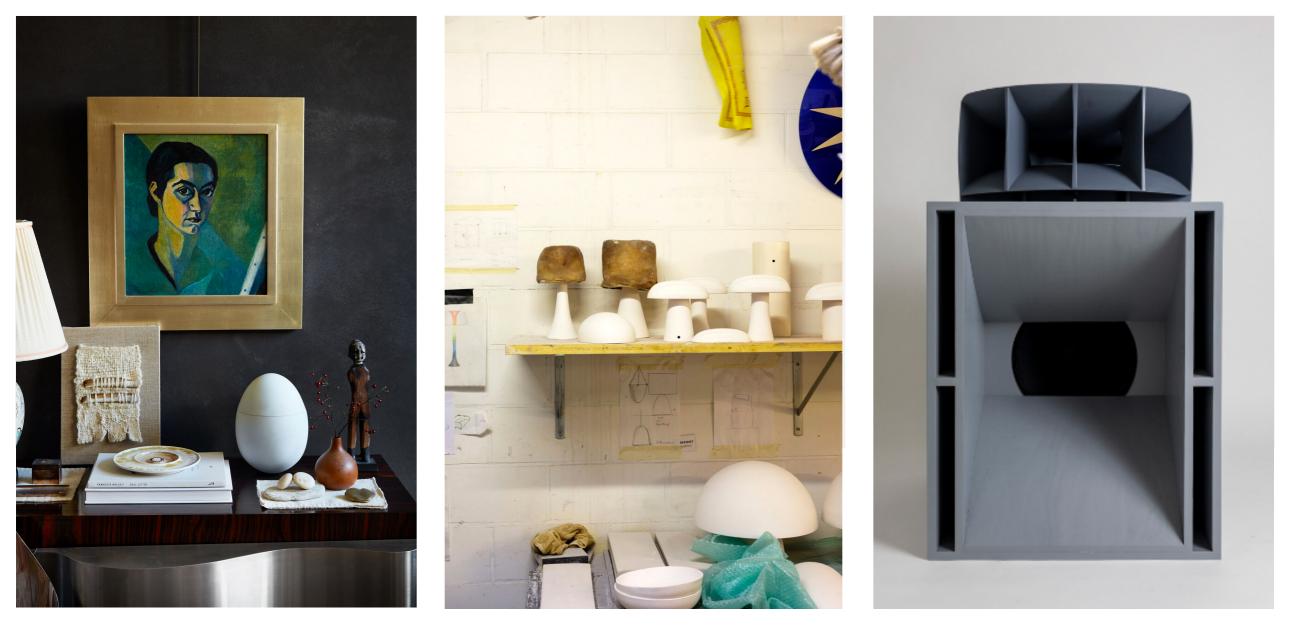
# Mission

ISAN MANARASAN MANARANA MANARAN

*Surface* is the American authority on global contemporary design.

### SURFACE

# **Surface Media**



*Surface* engages the worlds of design, art, architecture, fashion, and travel to explore what's new and what's next in contemporary culture. Through incisive writing and dynamic visuals, *Surface* places an emphasis on the creative spark, processes, and craftsmanship of leading visionaries. With its various channels, including print, digital, and experiential, *Surface* connects innovators it convenes from around the world.

# **Surface Covers**



Kanye West



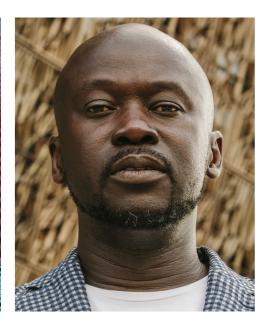
Elizabeth Diller



Thom Browne



Rosita Missoni



David Adjaye



Rossana Orlandi

Nobu Matsuhisa



Solange Knowles



Dapper Dan



Neri Oxman

*Surface* covers feature close-up portraits of the most Important and influential names in art, architecture, design, fashion, technology and travel.

# **Distribution**

Connecting with the design community

### CIRCULATION

100,000

### TOP U.S. MARKETS

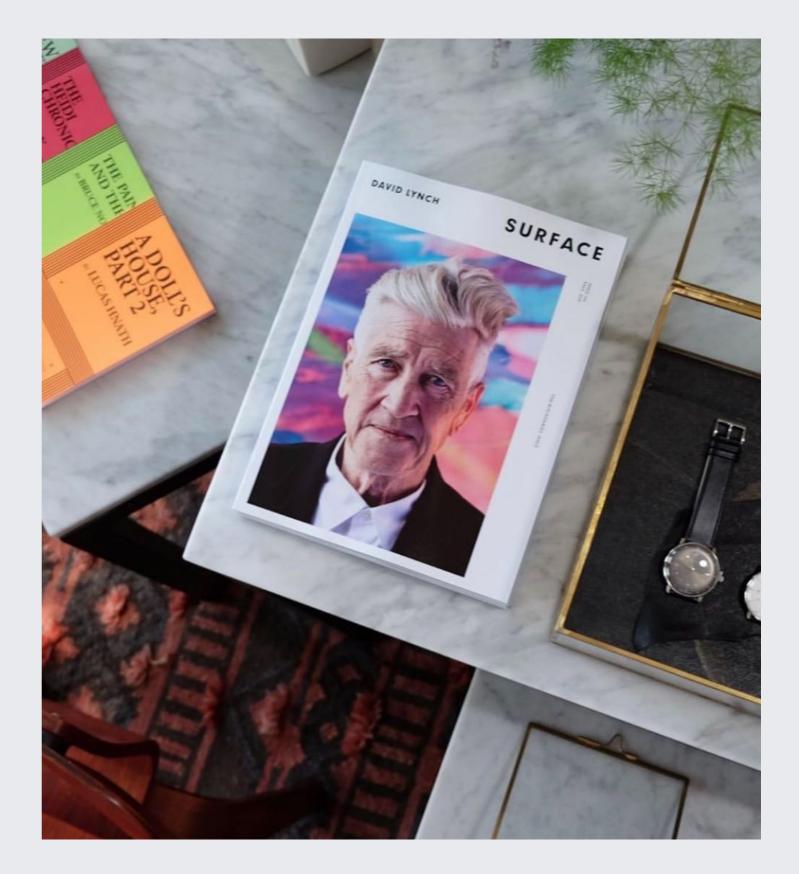
New York, Los Angeles, San Francisco Miami Chicago, Dallas, Seattle

### **TOP INTERNATIONAL MARKETS**

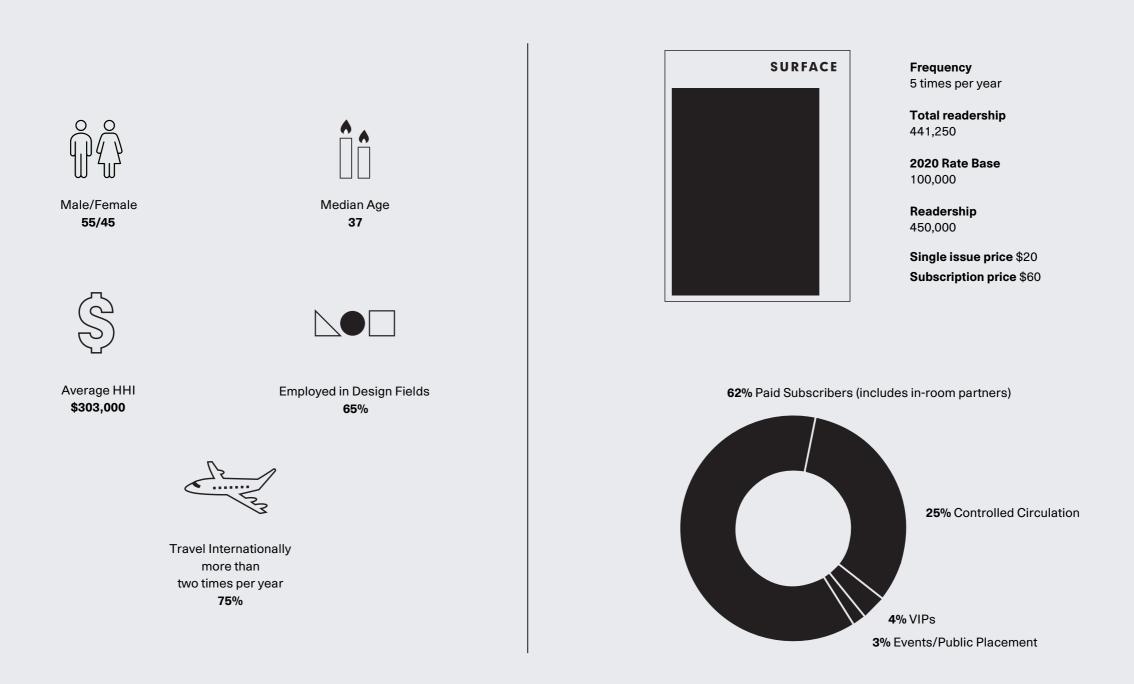
London, Milan, Paris

### CONTROLLED DISTRIBUTION

- Exclusive design publication at
- · 300 private jet terminals nationwide
- Private members club
- Art and design fairs and events
- Luxury hotels in-Room.
- A selection includes: Soho House, N.Y., Miami, L.A. The Line Hotels, L.A., D.C., Austin The Edition Hotels, Miami, N.Y. Nobu Hotels, Miami, L.A.
   W Hotel Miami Beach 21C Museum Hotels
   Faena Hotel Miami Beach Hotel Americano, N.Y.
   Soho Grand, N.Y.
   MADE Hotel, N.Y.
   The William Vale, Brooklyn Williamsburg Hotel, Brooklyn Le Sirenuse, Positano, Italy



# **Print Demographics and Vitals**



# **Spotlight Packages**

*Surface*'s spotlight packages offer high-impact branded content, seamlessly integrated into the magazine.

Includes:

- · Category exclusivity for the brand being featured
- Brands will have access to customized content
  to use for their own marketing purposes



### HOW IT'S MADE

This feature story takes a deep dive into the design and production process of a design piece or collection. The story explores, in detail, each step of the making of a product from inception to execution. This includes the design and ideation process, the manufacturing steps and craftsmanship, and the final product.

- 14-pages on glossy paper
- Format: photo essay with commentary
- Marketing Package with video, social and digital components
- Maximum two per issue
- \$75k \$100k video

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#### FLAGSHIP

Our editors turn a design eye on a brand's flagship store, exploring the architecture, decor, and unique services that make this boutique stand out as a destination for retail shoppers in the modern era.

- Three different sizes:
   4-pages: \$30k
   8-pages: \$50K
   16-pages: \$75k
- Printed on matte paper
- Format: narrative with annotated visuals
- Marketing Package with video, social and digital components (i.e. interviews with designers, IGTV, and more)



#### CUSTOM

Surface also offers tailor-made publishing and activation packages to meet any client's specific needs. Leveraging our dedicated audience, and working closely with the creative community, we can customize a content plan that cuts through the noise, delivering a brand's message with maximum impact.

## **Rates and Specs**

### RATES

(net)

### COVERS

Cover Two, \$41,055 Page One Cover Three \$18,000 Cover Four \$30,000

#### **RUN OF BOOK**

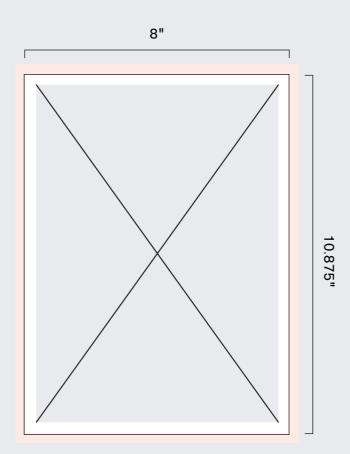
1x	\$16,350
2x	\$13,625
4x	\$10,900

#### **COVER REQUIREMENT**

A minimal annual spend of \$75,000 is required for cover positioning

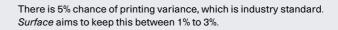
### SPECS

All print creative (two-page spread or one-page single) must be supplied as single pages.



Bleed .125"

- Crop marks .25" offset
- Trim 8" x 10.875"
- **X** Safe area 7.375" x 10.25" .3125" away from trim





#### Print Method

CTP, Web offset, SWOP standards, SWOP2006\_Coated3v3 profile

#### **File Formats**

All digital files and proofs must conform to SWOP standards. (Information on SWOP standards can be found at swop.org.) PDF/X1a is the only acceptable file formal for all ROB ad units, both full-page and fractional units.

### **Two-Page Spread Materials**

Must be supplied as single pages, per the full-page size requirements at left.

#### Proofs

SWOP standard contract proof with color bars are accepted but not required.

#### **Contact and Submission Instructions**

Please send digital artwork files and any related questions or concerns to <u>artwork@surfacemedia.com</u>

# SurfaceMag.com

SurfaceMag.com is the digital home of Surface and gives visitors access to the people and ideas shaping contemporary design. The website features daily news updates, stories about leading thinkers and trends, event coverage, and more.

#### SURFACE Ξ



### **Nick Cave Invites You to His Dance Party**

Drawing inspiration from queer safe spaces, the artist stages a new interactive installation; plus a first look at a new body of work.



ART 9 Standout Texas Artists at the **Dallas Art Fair** 

Stories Video The List City Guides Itinerary Newsletter More Login Q

TECHNOLOGY **Google Suggests the Future of** Hardware and Technology Is "Softwear"



DESIGN What Creativity Looked Like in **Depression-Era America** 







FASHION The Story Behind Max Mara's Limited-Edition Lavaprisms Eyewear

TOP STORIES

#### 1

#### Milan Design Week 2018 Preview: 14 Things Our Editors Can't Wait to See

From Kvadrat's experiments with upcycled textiles to Gufram's disco fever, we pinpoint this year's most intriguing, standout goings-on around town. READ MORE

#### 2

A Silenced Russian Politician Faces New Censorship as an Art World Provocateur

The North Korean government criticized Alexander Donskoy's Ultra Modern Museum of Art in Moscow, then they booked it for a birthday party. READ MORE

#### 3

Hesperios Is the Urban Retreat New Yorkers Need Now

The knitwear brand's new brickand-mortar is equal parts shop, allday café, and civic garden. READ MORE





# **Digital Demographics and Vitals**



Male/Female 46/54



# Average HHI \$150,000+



\$



**Top Markets New York City** 

Los Angeles

Chicago

San Francisco Miami

London

Net Worth **\$1M+: 32% \$2M+: 20%** 

Professions Executive Design Art Entertainment **Business**/ Finance

Traffic 60% North America 20% Europe 16% Asia 4% Africa

### **Highlights**

Visits (Sessions)/Month 80,000

Page Views/Month 199,000

Average Time/Video View 3:38

Median Age 25-34

# **Digital Opportunities and Rates**

#### **PARTNERSHIP STORIES**

Tell your brand's story through short-form and long-form custom content. Content can be an article, a photo essay, a profile, or an interview.

#### From \$15,000

- · Placement for one week on home page
- $\cdot$  One Surface 7 newsletter sponsorship
- $\cdot$  Three social media posts (across
- platforms)

### 

#### VIDEO FEATURES

Make your video front and center on SurfaceMag.com. Choose your own content, or let Surface Studios create a narrative our audience will engage with.

#### From \$15,000

- · One-week home page feature
- $\cdot$  Two-day home page takeover
- One Surface 7 newsletter
   sponsorship
- Three social media posts (across platforms)

### 

#### **DESIGN DISPATCH**

A daily newsletter going out to more than 100,000 opt-in subscribers. The newsletter features the top stories in the world of contemporary design and reaches an audience of creative-industry leaders.

#### One sponsorship rate \$5,000

- One top banner and one sponsored post
- · 100 percent SOV

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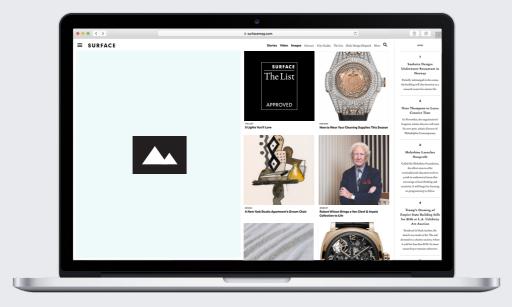
#### SOCIAL MEDIA PARTNERSHIP

Engage with our community and reach our highly qualified audience of more than 500,000 social followers that include that best of the creative class.

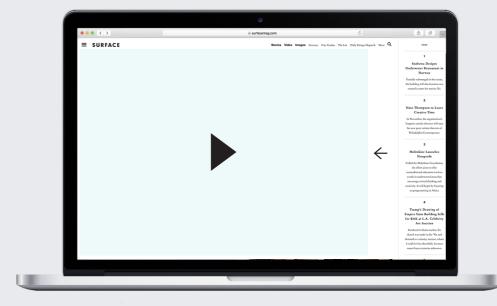
#### Sponsored

- Single post: \$5,000
- Three posts: \$10,000
- Native
- Single post: \$8,000
- Three posts: **\$18,000**
- Content developed with partner by Surface
   Studios
- Social channels selected for maximum reach (includes paid boosts)

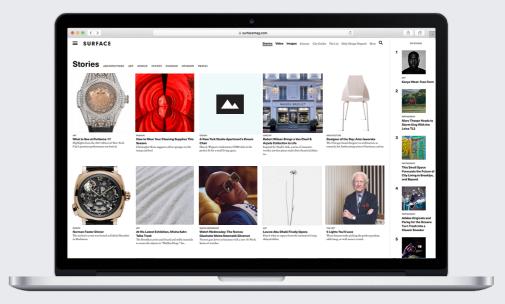
# **Partnership Story Placement**



Launch: Two-day homepage takeover 1500x1875



Launch: Homepage video takeover 3000x1875

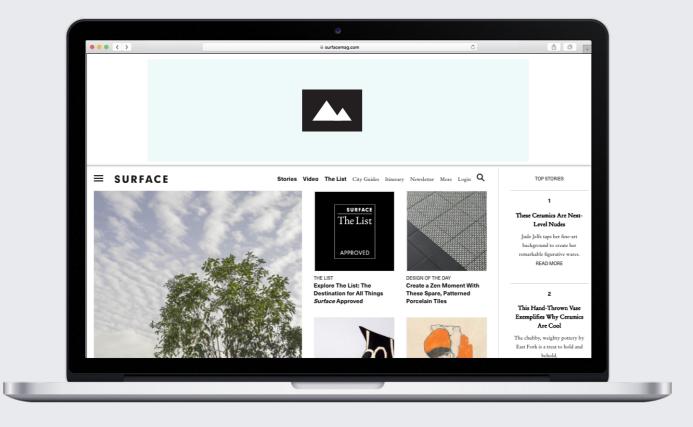


Post-launch: Searchable article index page 500x500

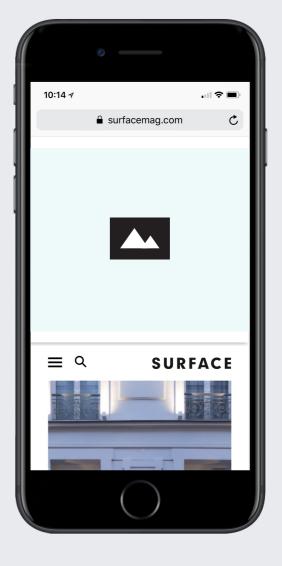


Post-launch: One-week homepage feature 1500x1875

# **Digital Display Placement**



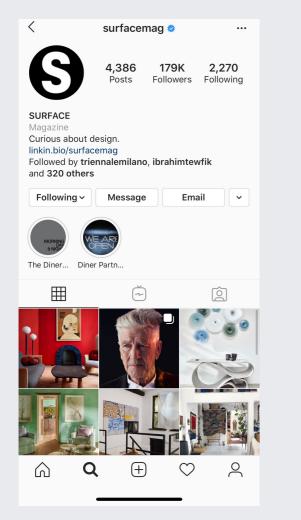
Launch: Digital Display Banners 970 x 250



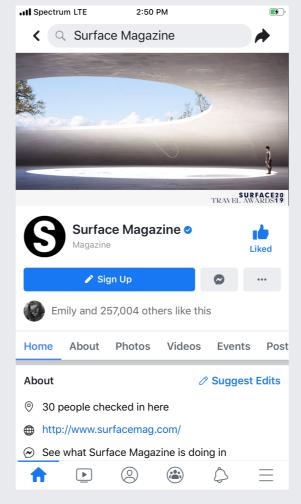
Launch: Digital Display - Mobile Banners 320 x 250

# **Social Media**

*Surface* has an active online audience of fans from high-earning, international, and sophisticated demographics. Our loyal and engaged audience craves daily high-style content that drives conversations and purchases.



INSTAGRAM 179K



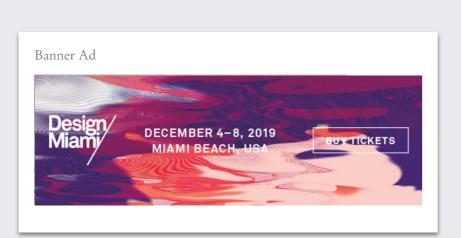
FACEBOOK 257K



TWITTER 42.5K

## **Design Dispatch Newsletter**

### SURFACE





Tom Sachs



The Staying Power of Gaetano Pesce

"There is no hierarchy in expression—it depends on the ideas," says <u>Gaetano</u> <u>Pesce</u>, whose Brocklyn studio is inaugurating Salon 94 and Salon 94 Design's brand-new Upper East Side space with 'WORKINGALLERY," in which he virtually "\$1" of his own studio inside the gallery. Pesce himself will be working each afternoon (through Nov. 2), while his studio assistants complete routine, day-to-day tasks: preparing molds, pouring resin, and hand-finishing objects. The public is welcome to wander freely inside during regular opening hours and observe these processes unfold firsthand, complete with their cacophonous sounds, machines, and urgent, improvisatory energy. <u>Read</u> <u>more</u>.

What Else Is Happening?

Stefano Boeri unveils a conceptual "smart" city that contains <u>7.5 million plants</u>.

Semi-naked activists, covered in fake oil, protest the National Portrait Gallery's links to BP.

LVMH considers adding French jeweler Tiffany's to its growing coterie of brands.

### SPONSORSHIP OPPORTUNITY

From driving brand awareness, eCommerce or app downloads, to promotion of events, trade shows, and product launches, a Design Dispatch sponsorship can drive results.

### **SPONSORSHIP INCLUDES**

- \*100% share of voice
- \*Above the fold banner placement
- \* Native ad from *Surface* editorial voice + \*Call to Action



Circulation



SURFACE APPROVED

Sponsored Post



Design Miami returns Dec. 4–8 for its fifteenth edition, welcoming 70 exhibitions and eight Curio presentations, including two galleries exhibiting for the first time. Aric Chen returns as curatorial director, following his debut at Design Miami Basel in June, where he will continue to direct the fair's focus toward the material future of the planet with the theme Elements: Water, a companion to Design Miami Basel's theme Elements: Earth.

