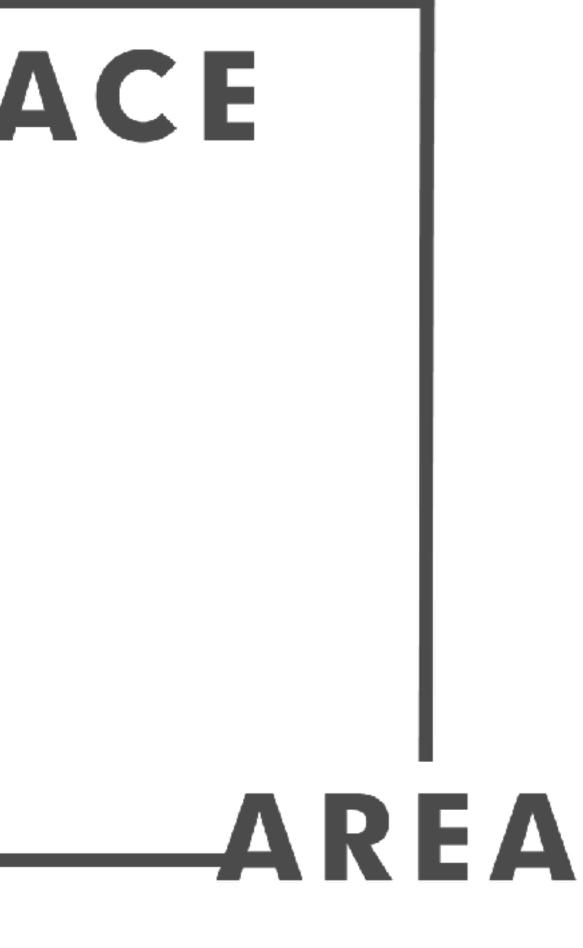
# SURFACE

SURFACE



# BRINGING THE CREATIVE PAGES **OF SURFACE TO LIFE**

OPENING THIS FALL IN THE COVETED MIAMI DESIGN DISTRICT, SURFACE AREA IS AN INTERACTIVE,

BY DAY, IT WILL DOUBLE AS A CONTENT STUDIO FOR A TEAM OF SURFACE EDITORS AND CREATIVES;

BY NIGHT, THE AREA WILL TRANSFORM INTO A VENUE FOR LIVE PROGRAMMING, PANELS, COCKTAIL **RECEPTIONS, DINNERS, PARTIES, AND MORE.** 

SURFACE

# SHOPPABLE SHOWROOM FEATURING HAND-SELECTED DESIGN OBJECTS AND A CURATED ART COLLECTION.



# A COMPELLING WAY TO PRODUCE CONNECTED DIGITAL CONTENT IN A MULTIDIMENSIONAL SPACE.

SURFACE

#### SURFACE AREA





## THE SURFACE COMMUNITY



MALE/FEMALE: **46/54** 

AVG HHI: **\$350,000+** (3)

OoU MEDIAN AGE: **25-34** ſЛ NET WORTH: **\$1M+: 32% \$2M+: 20%** 

Surface attracts the biggest names in the design world. Our past event attendees include:

DAVID ADJAYE DANIEL HUMM **SOLANGE KNOWLES** DAPPER DAN **KANYE WEST BJARKE INGLES RICHARD BRANSON PICASSO FAMILY ROSITA MISSONI DAVID ROCKWELL ABY ROSEN** JENNY HOLZER

**ALEX ISREAL FKA TWIGS JACQUES HERZOG** IAN SCHRAGER JULIAN SCHNABEL **JONATHAN ANDERSON STERLING RUBY** PETER MARINO **DANIEL BOULUD THOM BROWNE KERBY JEAN RAYMOND** MISHA KAHN

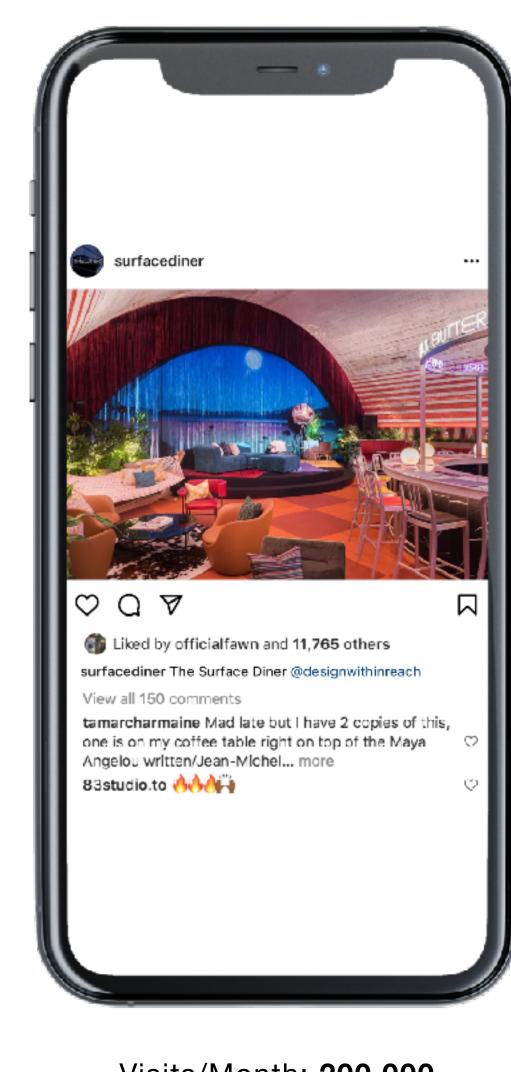


# **CONNECTED CONTENT**

- **PINTEREST: 4M+** views/month
- O INSTAGRAM: 200K+ followers
- **F**ACEBOOK: **250K** followers
- APPLE NEWS: **300K+** views/month

# **40 M +**

YTD impressions on social platforms among culture leaders



Visits/Month: **200,000** Page Views/Month: **600,000** Average Time/Video View: **3:38**  Surface appeals the best of the creative class. Some of our top followers include:

J.W. Anderson Tadao Ando Zaha Hadid Snøhetta Deborah Berke Richard Branson Kelly Wearstler Norman Foster Neri Oxman Daniel Humm Daniel Libeskind Vincent Van Duysen Nobu Matsuhisa Rossana Orlandi Yabu Pushelberg Annabelle Selldorf Shohei Shigematsu Hank Willis Thomas and more.

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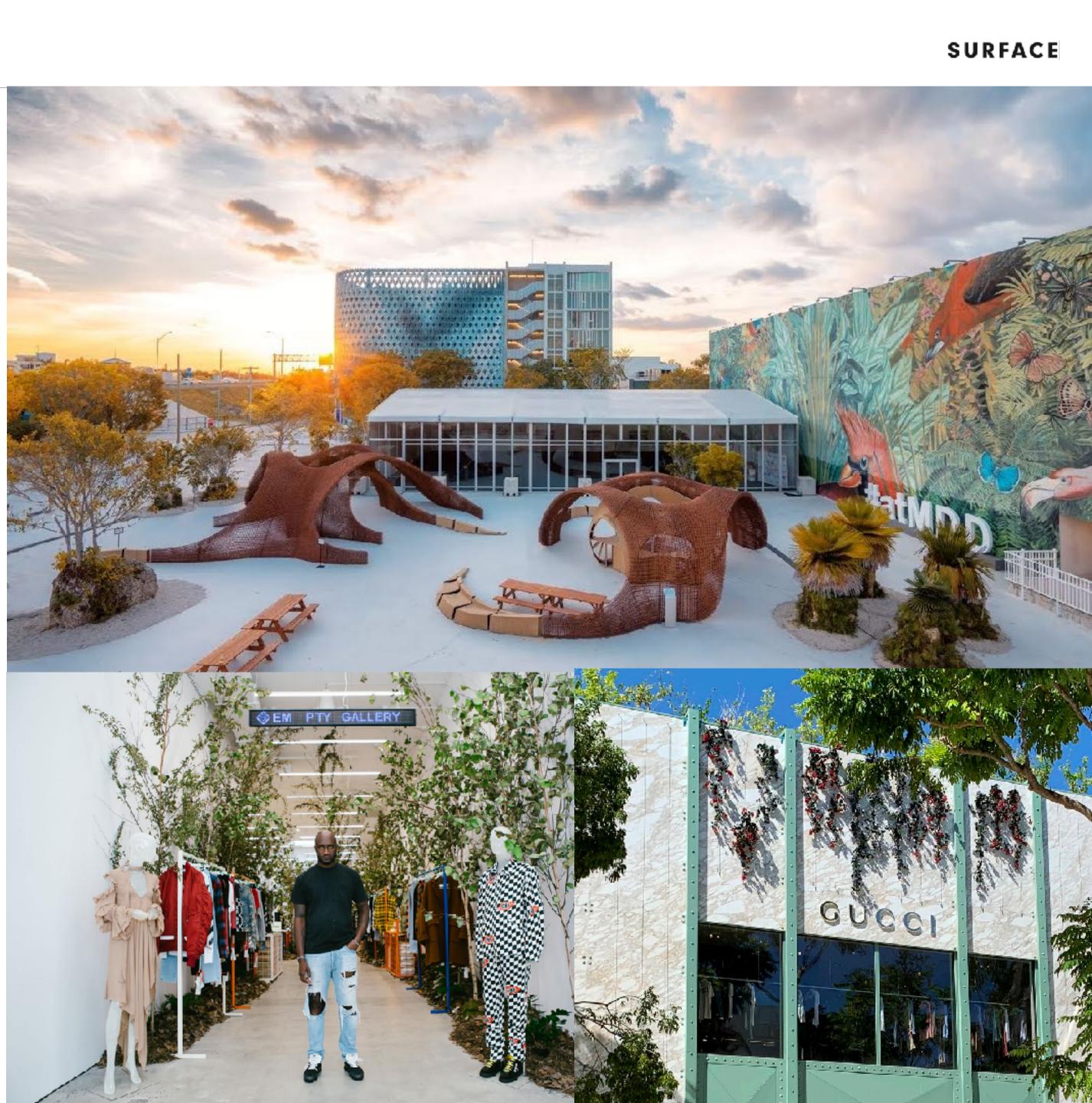
# LOCATION, LOCATION, LOCATION

Surface Area is located in Miami's diverse Design District, where cultures blend together to form the ultimate destination for the creative community.

This one-of-a-kind neighborhood combines luxury shopping, galleries, museums, design stores, restaurants and art installations. Surface Area opens October 2021. We're excited to explore this partnership as part of our grand opening events.

Surface Area is immediately adjacent to the members-only restaurant - ZZ's Sushi Bar with notable neighbors including:

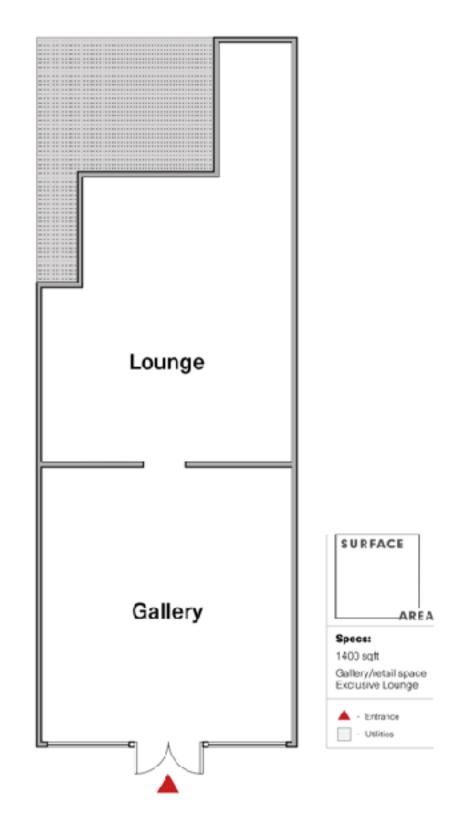
	HERMÈS	CHANEL
LOEWE	BALENCIAGA	GUCCI
I C A I N Z I MIAMI	PRADA	Off-White <sup>™</sup>

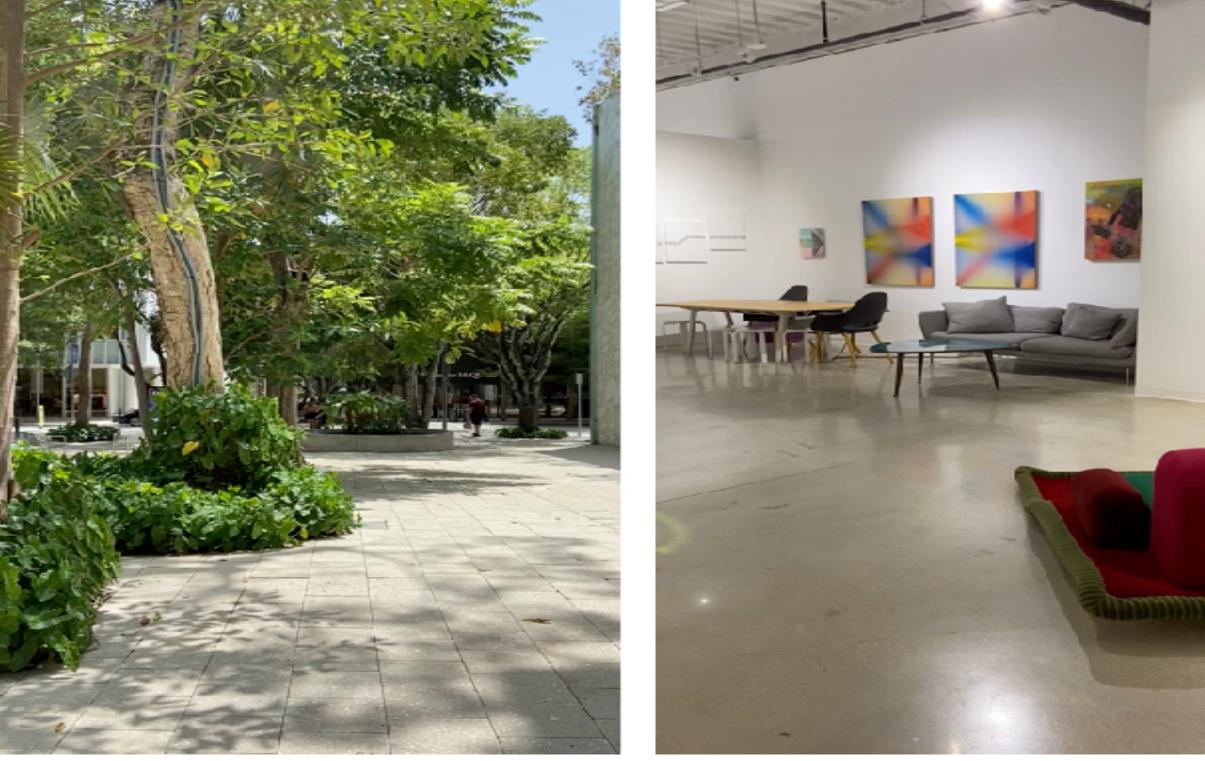


## **ENTER SURFACE AREA:**

# **A CURATORS PARADISE**

- Gallery walls and lighting
- Exterior and interior branding opportunities
- Custom shelving
- Creative product placement
- Lounge + VIP Area
- A/V capabilities
- Dedicated staff





Please click images to see the the walking tour of Surface Area.

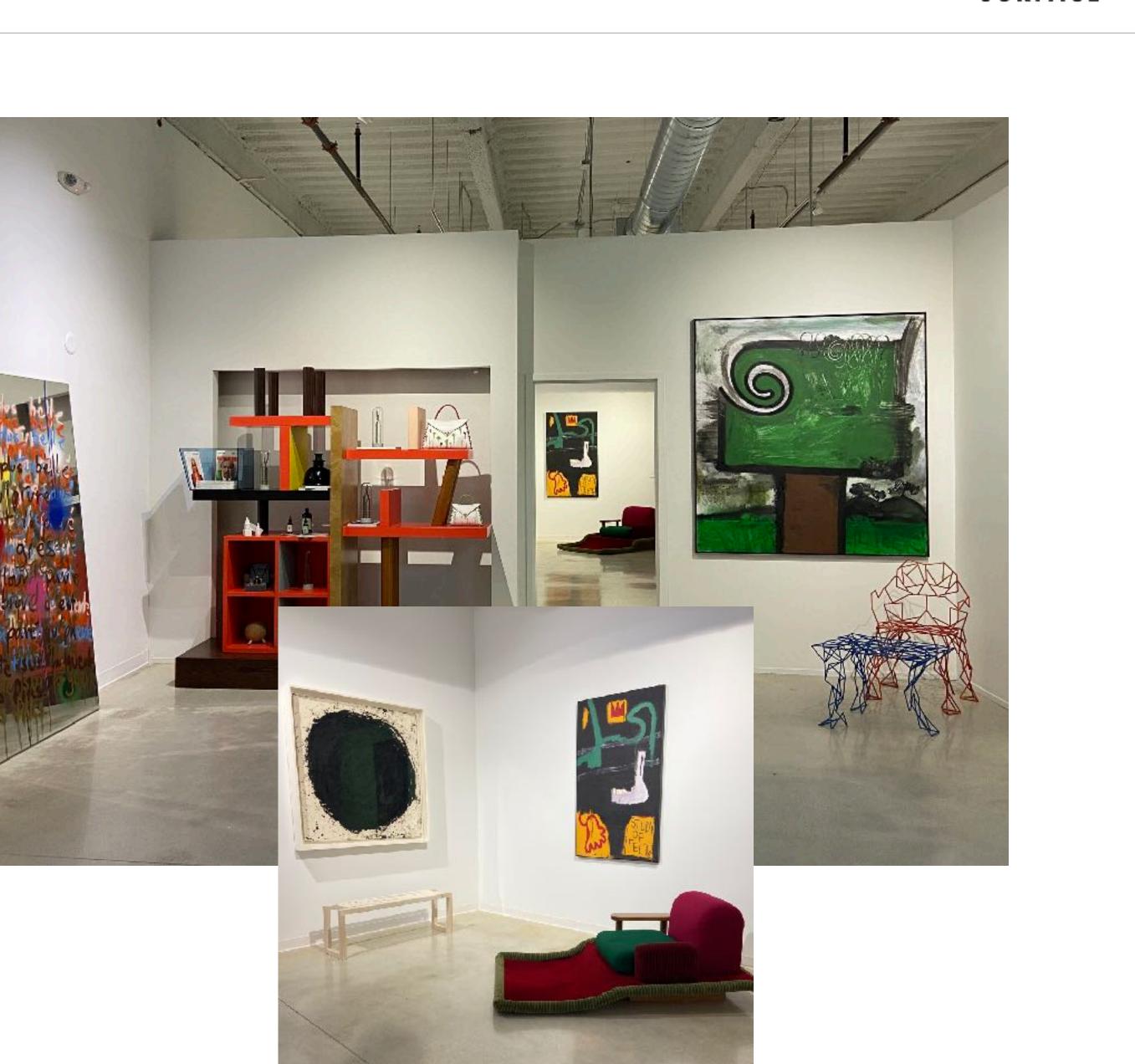


### THE SURFACE AREA COLLECTION

ART ROSTER INCLUDES:

**ETTORE SOTTSASS JEAN-MICHEL BASQUIAT TAKASHI MURAKAMI** JUDITH HOPF **REBECCA NESS DAMIEN HIRST AVERY SINGER JOHN WESLEY** TREY ABDELLA NATE LOWMAN **RICHARD PRINCE** ADRIANA LARA JONAS WOOD KAWS MARILYN MINTER **RICHARD SERRA CHRISTOPHER WOOL ESTUDIO CAMPANA** SAM DURANT CORY ARCANGEL **OSVALDO BORSANI GLENN LIGON** LUCIO FONTANA **R. H. QUAYTMAN** ADAM HENRY DAN REES CARTER MULL **BRENDAN LYNCH** ANTHONY PEARSON AND MORE





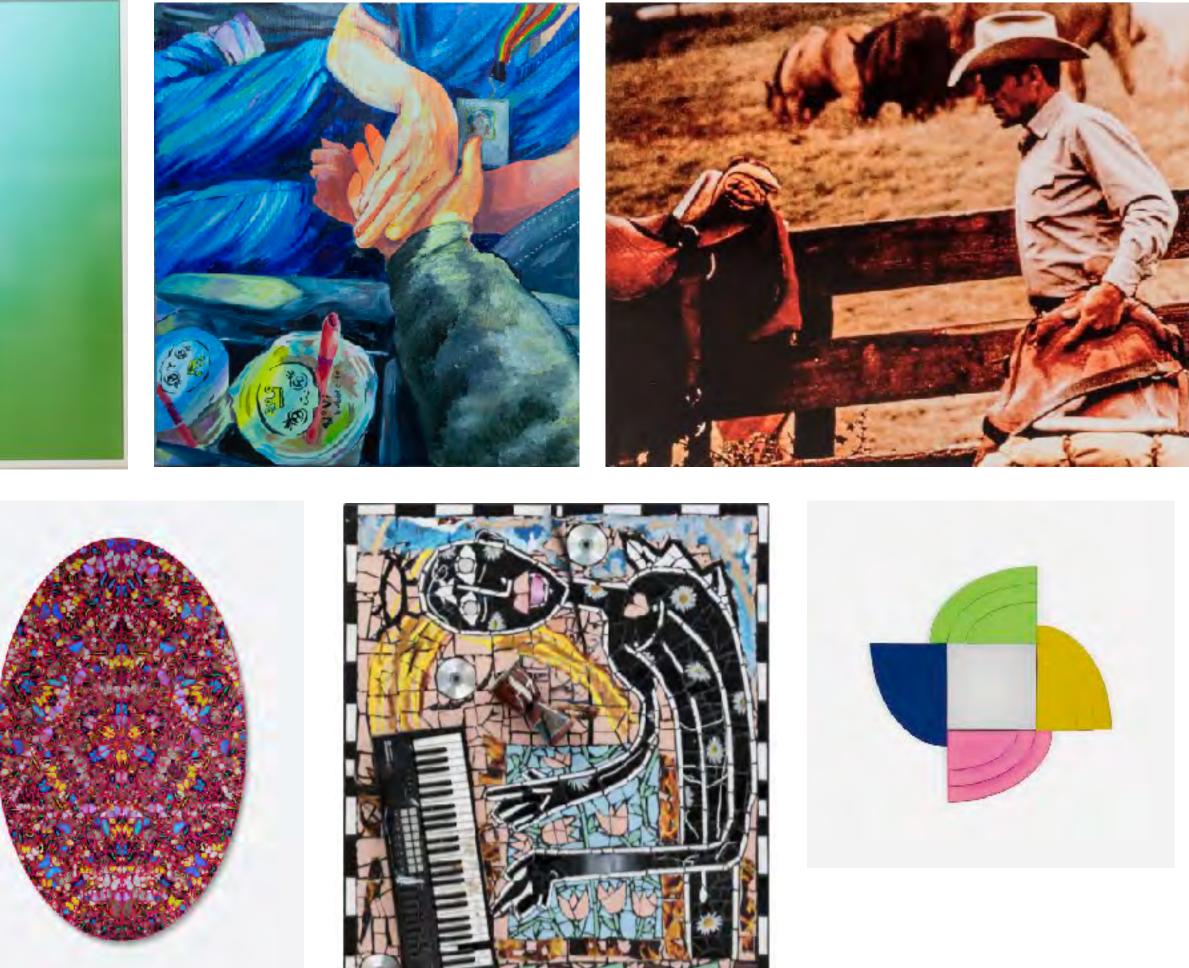
# THE COLLECTION CONT.







Pictured (clockwise from the upper left): Jean-Michel Basquiat, Cory Arcangel, Rebecca Ness, Richard Prince, Glenn Ligon, Takashi Murakami, Cameron Welch, Rebecca Ness, Sterling Ruby, Richard Serra, Damien Hirst, Cameron Welch, Ettore Sottsass







# **CONTENT STUDIO**

Surface Area will serve as a content creation studio to support all activations, events and retail partners:

- Digital Content
  - High impact coverage on SurfaceMag.com, including all editorials, features and videos
    - Dedicated landing page for your brand on SurfaceMag.com
    - Dedicated product positioning on SurfaceArea.com
  - Each product will receive a dedicated feature on Design Dose

#### Video Production

- An agreed upon series of videos will document the experience featuring:
  - Interviews with rotating artists
  - Footage from special programming
  - 360 degree tours, and more

#### Podcasts and Panel Interviews

• On-going audio interviews and podcasts will be created with visiting artists, resident artists, & guests from all over the creative community

#### Social Media

- Robust social media campaign across all of Surface's channels to support the program and highlight retail partners
  - Social reporting delivered at the end of the partnership
  - Social optimization offered throughout partnership
- **PR** 
  - Joint efforts from Surface and local PR partners leading up to partnership launch







# PARTNERSHIP OPPORTUNITIES



## PARTNERSHIP AVENUES

# SHOWCASE PARTNER

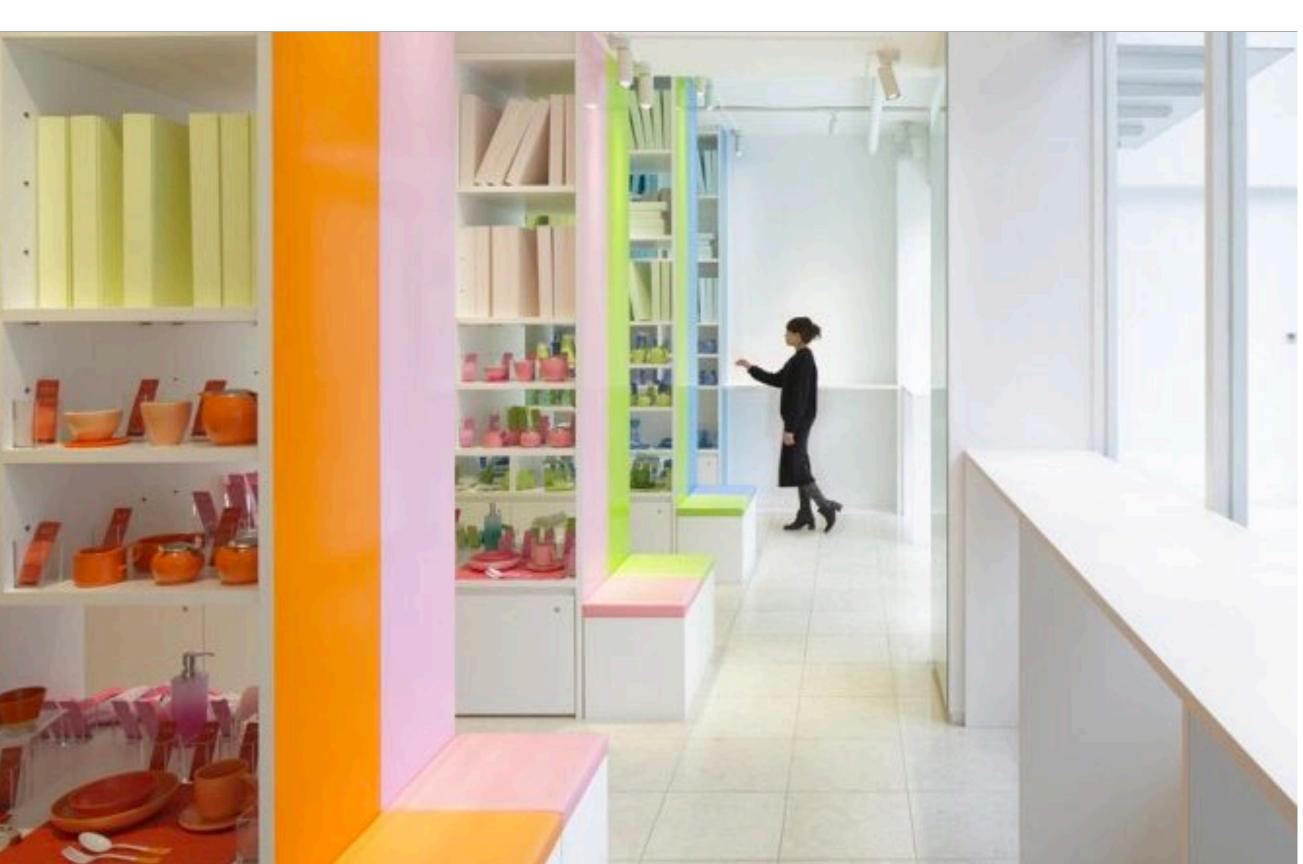
Showcase partnership includes items promoted via Surface's digital platforms, including Design Dose for up to (60) days.

Item will be available for direct purchase from Brand onsite via Shopify integration for up to (60) days. Brand will manage drop shipping of item.

Brand to select (1) item for display within our event centered collection period. Items will be merchandised categorically with other inspired pieces. Items will be exposed to high quality consumers physically in the space and digitally through our social channels.

On-site edit and creative teams to produce social and web content of items in the space.





## PARTNERSHIP AVENUES

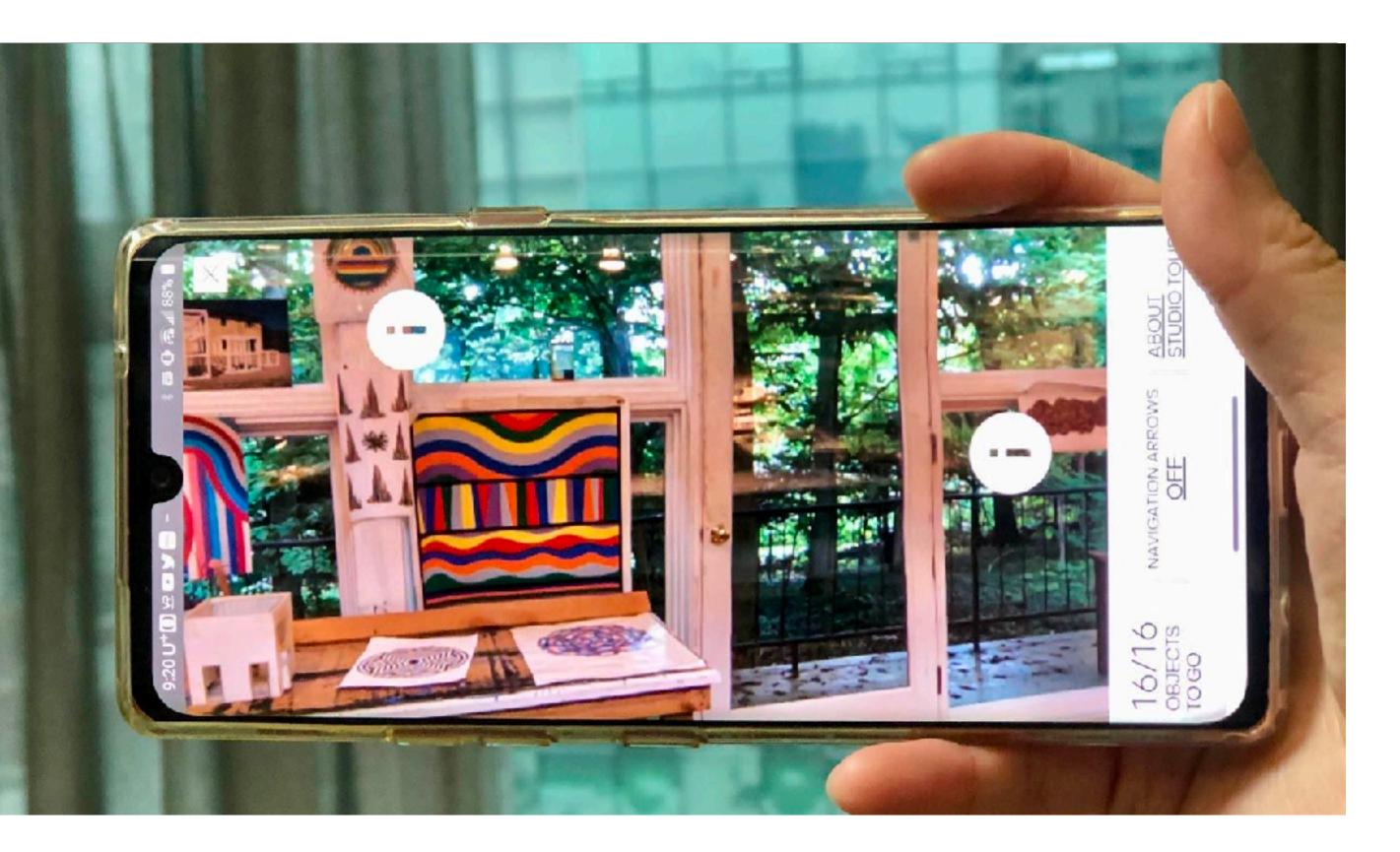
# **SHOWCASE + PARTNER**

Showcase partnership includes items promoted via Surface's digital platforms, including Design Dose for up to (60) days.

Item will be available for direct purchase from Brand onsite via Shopify integration for up to (60) days. Brand will manage drop shipping of item.

Brand to select (3) items for display within our event centered collection period. Items will be merchandised categorically with other inspired pieces. Items will be exposed to high quality consumers physically in the space and digitally through our social channels.

On-site edit and creative teams to produce social and web content of items in the space.



# MULTIDIMENSIONAL PARTNERSHIPS

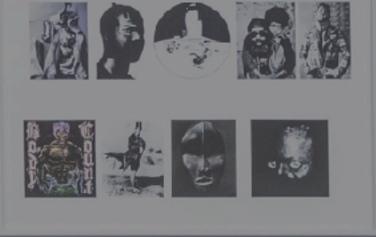
Surface will collaborate with partners to develop an impactful and exclusive experience that elevates brand messaging and campaign launch objectives. Partners will have the opportunity to align as a contributing retailer to Surface Area and through sponsorships of highly anticipated events and relevant programming. Our parters will receive brand recognition on all invitations and press outreach during their partnership period.

#### Potential ideas include:

- Co-branded art installations
- Front of house "gallery takeover" / back of house "lounge takeover"
- Themed panels discussions moderated by Surface editor and special guest artists
- Cocktail receptions
- Private dinners / tastings
- Private gallery tours
- VIP gifting opportunities



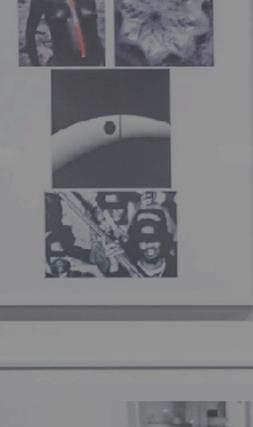














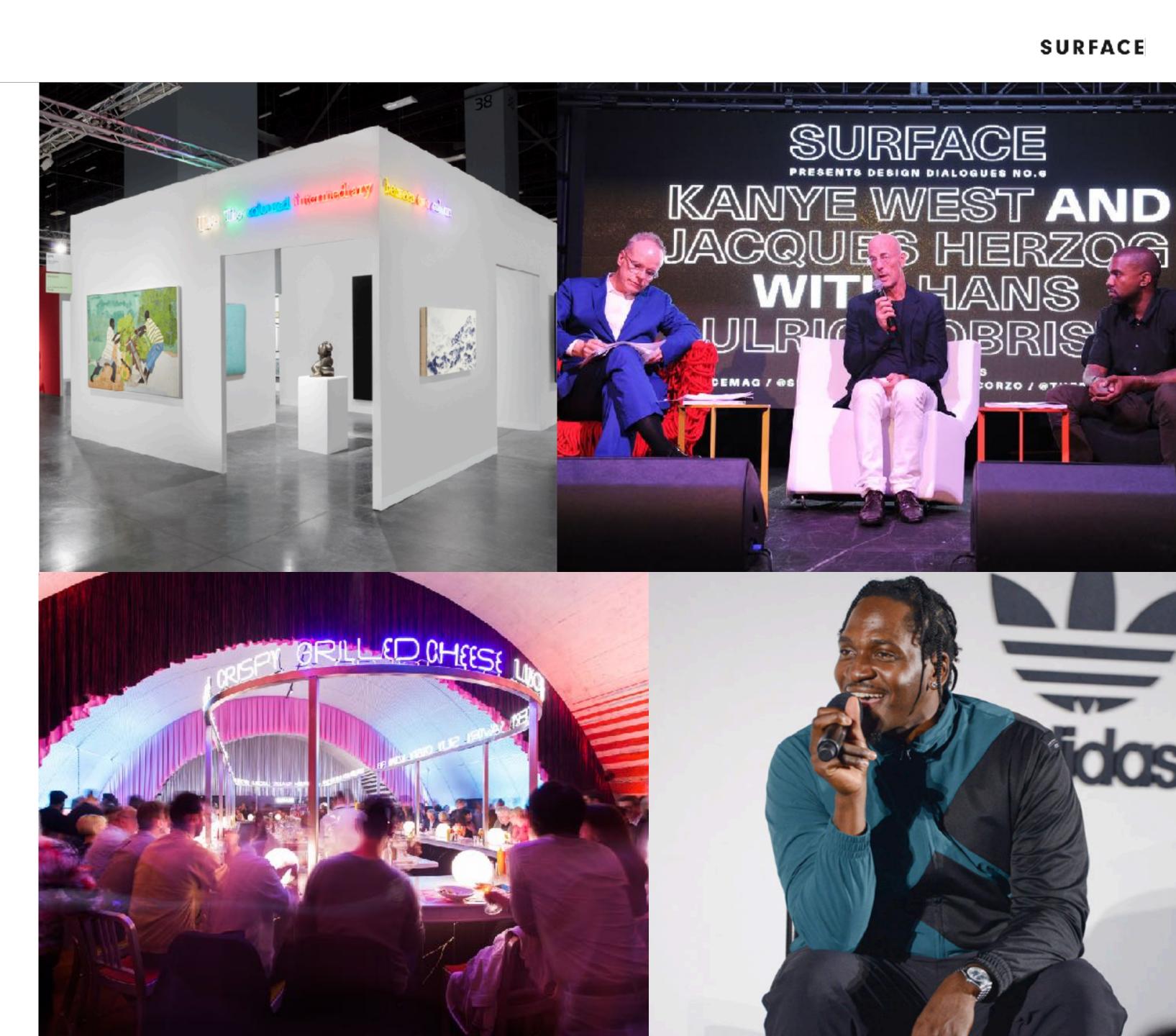
# **CULTURAL CALENDAR**

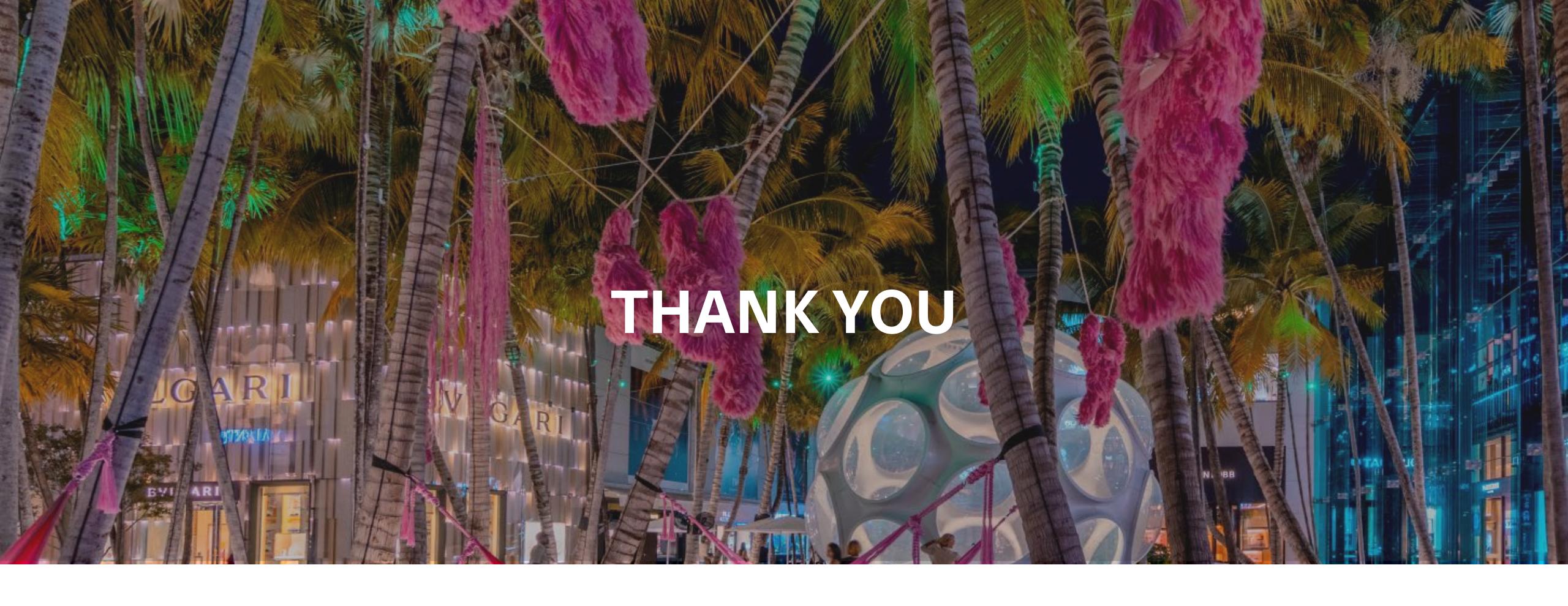
Events are as integral to our offering as the connected content created at Surface Area.

We bring plan and execute relevant programming via intimate dinners, live discussion panels, and more, that revolves around our cultural event calendar. Bringing together our A-list network of leading design talent.

Surface Area will serve as a hub for Miami-based cultural events including, but not limited to:

- Art Basel Miami Beach Dec. 2-5, 2021
- Miami Yacht Show Feb. 16-20, 2022
- Art Wynwood Feb. 17-21, 2022
- South Beach Wine & Food Festival Feb. 24-27, 2022
- Miami Open March 21 April 3, 2022
- Miami Grand Prix F1 Spring 2022
- Watches & Wonders Spring 2022





CONTACT US partnerships@surfacemedia.com

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